



# CASE STUDY

## Teaching Hospital and Research Institute

K7 Security ensures that  
cyberthreats do not affect a  
medical college + hospital with  
1,400 beds

The teaching hospital and research institute was founded to save lives today and create the lifesavers of tomorrow. K7 Security's unique blend of protection and efficiency prevents cyberattacks from disrupting this mission.

#### Client Snapshot

- » 1,000+ Endpoints
- » 1,400 Beds
- » 56 Departments
- » NABH Accredited

The client is driven by their mission of promoting health through Medical Education, Biomedical Research, and Patient Care. Digital technology plays a vital role in pursuing this mission but cyberthreats could disrupt operations. Cybersecurity ensures that the client can rely on its IT infrastructure when providing critical healthcare services to the nation.

## Digital Health for Human Healthcare

### The Client's Requirements

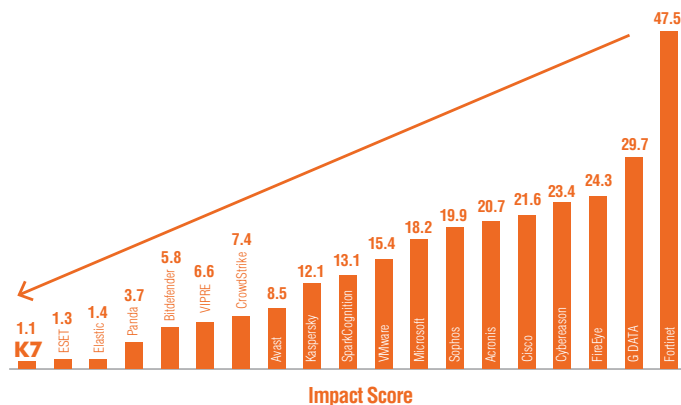
- Unimpaired hardware performance
- Support for older operating systems
- Quick issue resolution
- Version-free solution

# The K7 Solution

K7 Security's Endpoint Security (K7 EPS) delivers award-winning protection that is designed to secure the mission-critical IT infrastructure of critical service providers.

## Efficient Cybersecurity

The client prioritises device performance because medical facilities cannot wait for an antivirus scan to stop running before they can access critical records. Their comparison test of enterprise cybersecurity solutions confirmed the [findings of AV-Comparatives of Austria](#): K7 EPS has the least impact on device performance and its protection will not impact productivity.



Source: AV-Comparatives

## Legacy Support

Medical infrastructure includes older equipment that are controlled by computing devices that run legacy operating systems. The client's evaluation revealed that K7 EPS reliably supports endpoints running on Windows XP (SP2 or later) and servers running on Windows Server 2003 (SP1 or later). This assured the client's IT team that they could protect their entire computing environment with one cybersecurity solution and without incurring additional charges for legacy support.

## Support Turnaround Time

Every second counts in patient care and the client's management listed quick issue resolution as a must-have for their enterprise healthcare cybersecurity. K7 EPS is developed entirely by K7 Security with no 3<sup>rd</sup> party code. This results in K7 Support having a superior understanding of the solution and also ensures that support is not delayed by waiting for a 3<sup>rd</sup> party to troubleshoot issues. Additionally, the K7 Support team is situated in close proximity to the engineering team, improving knowledge transfer and collaboration on issue resolution. These factors convinced the client that their support turnaround requirements would be satisfied, which has been verified by K7's quick issue resolution over the last 5 years.

## Version-free Cybersecurity

The client's IT team were keen to ensure that they received new cybersecurity features as soon as they were released and did not need to upgrade, at additional cost, to a new version of the solution. K7 EPS is a version-free solution that includes all new features as part of the subscription. All K7 clients enjoy the benefits provided by the new features as soon as they become available. Additionally, K7 feature upgrades are known to be stable and do not require time-consuming rollback.

## Why The Client Chose K7

- Low-impact protection
- Wide OS version support
- Dynamic support team
- New features are included in the solution subscription

Healthcare facilities are often targeted by threat actors but K7 Endpoint Security allows the client to focus on their education and community health goals without worrying about the destruction caused by cyberattacks. [Contact Us](#) to learn more about our enterprise cybersecurity solutions that provide protection that is both unobtrusive and effective.



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